AOE PORTFOLIO PUBLICATION DESIGN

Advancing Organizational Excellence

# **ABOUT AOE**



With roots dating back to the early 1990s, Advancing Organizational Excellence (AOE) is an association management, event planning and marketing consulting firm with unique expertise in the design and construction industry.

Our 80-plus team members have experience in all aspects of business in this industry, ranging from strategic planning and operations to membership, marketing, certification, training, code advocacy and adoption and more.

AOE is committed to providing best-in-class services and putting our profits right back into the industries we serve. When you hire AOE, you invest in yourself, and you invest in your industry.

#### WHAT IS PUBLICATION DESIGN?

Publication design is the process of arranging content in visually pleasing and easy-to-understand layouts, primarily for print. It requires a understanding of key graphic design fundamentals, including balance, contrast, color, typography, white space and alignment, which, when put together, result in attractive and engaging publications that convey your message effectively. Publication design includes flyers, brochures, magazines, annual reports, fact sheets and more, plus the digital versions of each. Additionally, digital-only publication design covers e-books, blogs, digital catalogs and other online publications.

#### **CLIENTS FEATURED IN THIS PORTFOLIO**

- American Concrete Institute (ACI)
- American Concrete Pavement Association (ACPA)
- Canada Building Materials (CBM) Aggregates
- International Grooving and Grinding Association (IGGA)
- NEx: An ACI Center of Excellence for Nonmetallic Building Materials
- Roller Compacted Concrete (RCC) Pavement Council







# **Report Layout**

Task Group on Outlook 2024

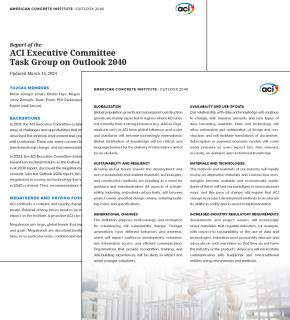
## **THE CLIENT**

The American Concrete Institute is a leading global authority for the development, dissemination, and adoption of its consensus-based standards, technical resources, and educational, training, and certification programs. Founded in 1904, ACI has over 94 chapters, 244 student chapters, and 35,000 members spanning over 120 countries.

#### **PROJECT OVERVIEW**

ACI strives to be at the forefront of new technologies, trends, challenges and opportunities that face the concrete industry. In 2024, ACI's Executive Committee established Task Group on Outlook 2040 with the goal of identifying external factors that will affect ACI in the coming years. In it, they outline recommendations that chart a course to help the organization evolve over. The Task Group compiled their report, then turned to AOE to design a layout for a report that would be shared with ACI's Board of Direction. AOE combined ACI branding with a modern aesthetic to create a document that conveyed the Task Group's message in a clean, concise manner.









# **Four-Page Flyer**

Foundation Case for Support

### **THE CLIENT**

Founded in 1963, the American Concrete Pavement Association (ACPA) is the world's largest trade association that exclusively represents the interests of those involved with the design, construction, and preservation of concrete pavements. To facilitate its mission of supporting the next generation of industry leaders, ACPA launched the ACPA Foundation, an organization that prioritizes the development of evergreen initiatives, education efforts and an emerging leaders program.

#### **PROJECT OVERVIEW**

ACPA wanted to create a case for support to raise awareness for the new Foundation and turned to AOE to design two logos and a four-page flyer that would be distributed to members and industry partners. The flyer, along with corresponding donation forms, made its debut at the Foundation's gala and fundraising event at ACPA's 2024 Annual Meeting.









# **One-Page Handouts**

## Presenting Organizational Priorities to Congress

### **THE CLIENT**

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### **PROJECT OVERVIEW**

Each year, ACPA staff participate in the Transportation Construction Coalition (TCC) Fly-In in Washington, D.C., an event where members of the transportation construction industry meet with lawmakers to ensure the promises made in the Infrastructure Investment and Jobs Act (IIJA) are kept. ACPA turned to AOE to create an eye-catching handout for distribution at the event; AOE used ACPA's logo and brand colors as a foundation for the layout, but incorporated bold typography and design elements to make the messaging visually stand out amidst all the materials presented to lawmakers that day. ACPA has used this design for its two most recent Fly-In events.







# **Brochure**

## Commemorating an Environmental Steward

### **THE CLIENT**

Canada Building Materials Ltd (CBM), formed in 1930, amalgamated five building supply companies and has provided exceptional service within the Ready-Mix concrete industry for over 85 years. It is now the building materials division of St. Marys Cement.

#### **PROJECT OVERVIEW**

AOE was asked by CBM Aggregates to create a brochure to memorialize landscape artist Glenn Harrington and highlight his tireless commitment to rehabilitation. For years, Harrington dedicated himself to the rehabilitation of the Cannington Pit, transforming it into a beacon of environmental stewardship. In Canada, it is a requirement that a quarry be rehabilitated by the company that obtained the rights to dig. Most local residents don't realize that this is required, so there is always a backlash when a quarry is approved by the town. The Cannington Pit is an excellent example of how the quarry was turned into a beautiful natural area, and this brochure helps promote the transformation that CBM and their landscape designer worked to create. The brochure was provided to OSSGA (Ontario Stone Sand & Gravel Association) to be distributed on a rehabilitation tour and was well received by attendees and those who knew Glenn.





# **Brochure**

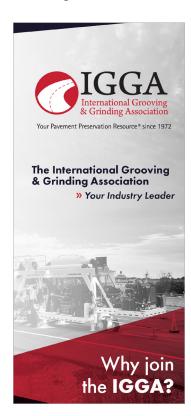
## Modernizing Outreach to Members

### **THE CLIENT**

The International Grooving & Grinding Association (IGGA) is a non-profit trade association committed to the development of the diamond grinding and grooving process for pavements constructed with portland cement concrete and asphalt. The association serves as the leading technical and promotional resource for the acceptance and proper use of diamond grinding and grooving as well as portland cement concrete preservation and restoration.

#### **PROJECT OVERVIEW**

In an effort to attract new members, IGGA wanted to refresh the design of their existing membership brochure to something more attention-grabbing and modern. They asked AOE to design a new brochure with up-to-date photos, testimonials from current members and more information on the benefits of joining the association. The updated brochure was distributed at various IGGA events, including its 2024 Annual Meeting.







# **White Papers**

## A Culmination of Research and Industry Partnerships

### **THE CLIENT**

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#### **PROJECT OVERVIEW**

IGGA wanted to share their wealth of knowledge accumulated through research, industry partnerships and scientific experimentation, opting for white papers as the best method for reaching their target audiences. They asked AOE to help compile the data on a number of topics, design a white paper template, and lay out several white papers for disseminating digitally and in print.















# **Strategic Plan Layout**

## Introducing a New Organization to the Industry

## THE CLIENT

NEx: An ACI Center of Excellence for Nonmetallic Building Materials was launched in 2021 in collaboration between the American Concrete Institute (ACI) and Aramco Americas. It serves as a world-leading authority and resource for the development, dissemination and adoption of consensus-based standards for concrete design, construction and materials.

#### **PROJECT OVERVIEW**

As a new organization seeking members, NEx needed to share its vision, mission and goals in a format that was easy to distribute. They asked AOE to create a professional, eye-catching strategic plan document that could be used in both print and digital settings. Since its inception, NEx has had nearly 30 companies and organizations join as members and allied partners. The organization has also successfully sourced and funded dozens of projects impacting sustainability, durability and innovation.















# **Project Sheets**

## Promoting Pavement Solutions

### **THE CLIENT**

The Roller Compacted Concrete (RCC) Pavement Council is a volunteer industry trade association representing the interest of those involved with the construction of roller compacted concrete pavements. The RCC Pavement Council supports research and promotion to improve the quality of RCC pavements and expand their use in a responsible and sustainable manner.

#### **PROJECT OVERVIEW**

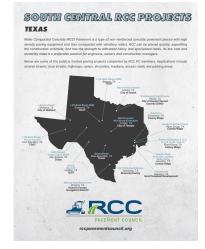
To promote the use of roller compacted concrete, the RCC Pavement Council asked AOE to develop project sheets that would highlight RCC applications around the country, including arterial streets, local streets, highways, ramps, shoulders and more. The project sheets are available on the resources section of their website as well as distributed in print form at industry events.













# **E-Books**

## Marketing Resources for Clients

### **PROJECT OVERVIEW**

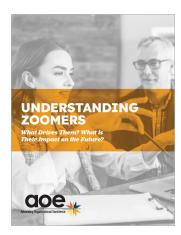
With a team of experts in meetings and events management, video production, sustainability communications, public relations and other marketing-related topics, AOE has an abundance of resources for its clients in the form of blogs, webinars, FAQs, presentations and microsites. To present this information in a more condensed and digestible format, AOE took its existing materials, combined them with new content and created a series of e-books. Each e-book features marketing tactics, facts and figures, how-to sections, recommendations, custom illustrations, and more.

















# **RECAP**

AOE's graphic design team has extensive experience working with organizations, associations and businesses of all sizes to create publications that serve their employees, customers, clients, partners and other stakeholders. From simple resume templates to highly technical whitepapers, AOE's designers can help you take your project seamlessly from conception to publication and every step in between.

### **PUBLICATION DESIGN SERVICES**

- Copywriting
- · Gathering, creating and editing project assets, such as stock photos, illustrations, charts and graphs
- Designing visually appealing and functional layouts for brochures, flyers, whitepapers, articles, e-books, annual reports, fact sheets, project sheets, resumes and more
- Creating document templates for client use
- Coordination with publications, editors and vendors

## **NEXT STEPS**

Thank you for taking the time to browse our portfolio of publication design projects. We appreciate the opportunity to share our work with you and look forward to answering any questions you may have about our offerings.

You can reach the AOE Team via email, our website or by phone:







You can also find us at:

Facebook LinkedIn Instagram YouTube Spotify

